

NEWSLETTER

Hello, Everyone!

I wanted to follow up with everyone from our last Great Lakes Region Board meeting in January 2025. For those that were not in attendance, we were shared some unfortunate information about one of our Great Lakes Region leaders, Ken Schmidt. Ken suffered a stroke at the end of last year and is working hard on his road to recovery. Ken Schmidt was the creator and architect of the Chapter Challenge and is therefore instrumental in the growth that our Region has seen over the last several years.

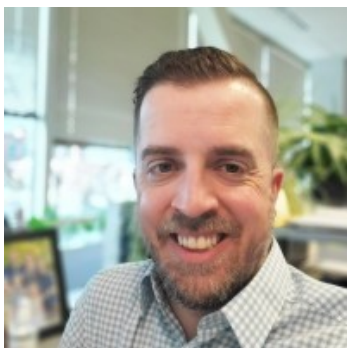
During that meeting it was decided that during the month of February we would make a big push to add members as part of the Chapter Challenge. Nothing would make Ken happier than to see our Region succeed and grow with the Chapter Challenge, the program that Ken created. That being said, please work directly with your Chapter's membership chair to make the Chapter Challenge a priority during the remainder of the month of February. At the end of the month we plan to send a card with a report on the Chapter Challenge success we have realized on Ken's behalf.

The Chapter Challenge is a phenomenal way to get members to join your chapter that may not be sure if spending the money on CSI is worth it. Each chapter in our region has the ability to sign up a maximum of 10 Chapter Challenge members and those members must be professional members such as Architects, Engineers, General Contractors, etc. Product Representatives are not eligible for the Chapter Challenge program.

For ease of signing up new members, I have attached a copy of our membership application. All you need to do is get the new member to fill in the information and send a copy to myself, Blair Reese, and Scott Taylor. Once the application is approved, the Chapter will need to transmit the Chapter's portion of the CSI dues to CSI National. At the same time, the Great Lakes Region will also transmit the remainder of the dues to National. Within days, that new member will be registered and will become a full-fledged member of CSI!

Let us get those new members signed up and I cannot wait to share with Ken what a huge impact his Chapter Challenge program has made for the Great Lakes Region!

Kirk Paisley, AIA, NCARB, CSI, CDT, LEED AP



NEWSLETTER

REMINDERS:

The CSI Learning Library is a great resource. Do not hesitate to visit the Learning Library and gain knowledge on your time. Do not forget that CSI Certifications require continuing education for recertification.

The CSI Master Specifier's Winter Retreat will be in Savannah, GA on January 29-31st, 2025. Hoping to see some familiar faces there. If you are attending, please let me know. I will be there.

There are many Chapter resources for Chapter Leaders on the CSI website. Look under Community. Chapter and Region Leaders Community Tab. Also, join a Community.

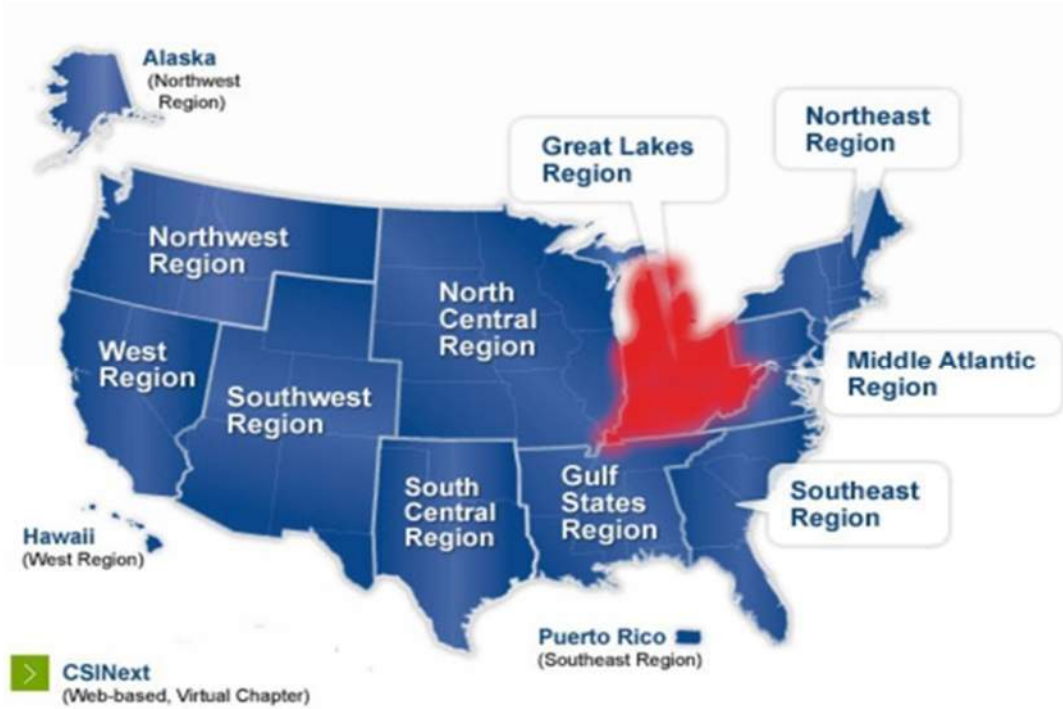
Ask questions. Home - Chapter & Region Leaders.
<https://www.csiresources.org/chapterregionleaders/home>

There are many resources available to chapters and regions on the chapter and region community at [CSiresources.org](https://www.csiresources.org). I want to direct you especially to Membership Recruitment: at <https://www.csiresources.org/chapterregionleaders/member-management/membership-recruitment>

This site includes:

- Customizable membership flyer
- Customizable membership PPT template
- Social media buzz kit (for getting a social media presence started)
- CSI event form: <https://www.surveymonkey.com/r/CSIEventForm>
 - Promotes your events on the national CSI calendar
- And much more, including:
 - Leader discussion board
 - Open office hours
 - Learning library
 - DCP

NEWSLETTER



CHAPTERS

- Akron-Canton
- Ohio Valley
- Cleveland
- CSI Next
- Evansville
- Grand Rapids
- Indianapolis
- Lansing
- Louisville
- Metro Detroit

Our Mission

To advance building information management and education of project teams to improve facility performance.

[Home - Great Lakes Region \(csiresources.org\)](http://csiresources.org)

ANSWERS: 1. - c [PDPG, 4.2.3.3*]; 2. - g [PDPG 2.2*]; 3. - b [PDPG 5.1.2*]; 4. - a [PDPG 8.9.6*]; 5. - a [PDPG 5.6.2*] (February 2025, *The GLR Newsletter* Electronic)
* PDPG - Third Edition.

CERTIFICATION QUIZ ANSWERS

NEWSLETTER

Here are **some of the things your Region and Region Officers do** better as part of the Construction Specifications Institution Structure:

Leadership Training If you've ever thought about applying for a Chapter Leadership position, it's as simple as looking [here](#) to see what kind of thing are expected.

Programs Bureau- Programs Chairs have a place to go to fill up a hole or two in the annual calendar. If you see a monthly program that stands out, please pass those thoughts on to Jack Morgan, who oversees the submissions. Visit the Speakers Bureau [here](#).

Awards- The format and organization of our Awards program is very robust and well thought out. It has been seen by other regions and used as a template for the creation of their awards programs. Please review it [here](#) to see how to reward active leaders in your chapter. Jack Morgan (Indianapolis) is the current Awards Committee Chair.

Chapter Challenge- Introduced in 2018. It is a way to introduce your friends and colleagues to CSI. More on this on page 3 of this newsletter.

Member Relief Program- Introduced December 2020, still in effect. Details and information [here](#).

We ENCOURAGE YOU to GET INVOLVED with the Region FOR 2025!

Please Join Us - We need YOU!

NEWSLETTER

- **2025 GLR Region Leadership and Product Show Conference**, Grand Rapids, Michigan. Week of May 29-31. Registration open, also see this Newsletter.
- **Drive** for more Membership! Are you talking it up?
- **Begin** Recruiting Officer and Leaders for Next Fiscal Year.
- **New Fiscal Year** Begins July 1, 2025, through June 30, 2026.
- **Report** - Officer and Leader Roster Report Due *Must be submitted even if roster remains same 31-May 2025.
- **Members** currently 632+ Regional Members.
- **The Region needs YOU** for the following OPEN POSITIONS- **2025**:
 - President Elect
 - Vice President-2
 - Technical Chair
- **CSI 2025 National Conference** October 15-17– **Cleveland, Ohio**
- **Chapter events**: Go to Chapter websites. See page 12.
- Kicking around the Idea for a Bi-Region Conference. Stay tuned.
- **New Fiscal Year** Begins July 1, 2025 through June 30, 2026.
- **IRS** Form 990 Due - most chapters and regions November 15.
- **Share**: Send to staylo2021@outlook.com
 - your CSI Chapter event photos for Newsletter
 - your CSI Master Specifiers Retreat (MSR) experience for the newsletter
 - your Certification Exam experience that you would like to share
 - your Spec-related photos with message for the Newsletter
- **Outstanding** Chapter Commendation nomination due, July 2025.
- **SCIP** 2025 - Louisville, KY June 8-10, 2025- Registrations open.
- **Watch** your email for Webreach Wednesday presentations. Earn Learning Units. Also, join in on Tech Talk Tuesdays. Go to the CSI Website to see the schedule. Also check out the CSI Learning Library for other courses offering Learning Units. There is a wealth of information and learning opportunities.
- There are many resources available to chapters and regions on the chapter and Region community at CSResources.org.

NEWSLETTER

- **Chapter Membership:** Make a 2025 plan to get new members with Chapter Challenge at your events.
- **Chapters Activities:** Make a 2025 plan to get your Chapter Activities in the GLR Newsletter. Send staylo2021@outlook.com so we can share.
- **Chapter Study** Certifications: Let us know about your Certification study groups.
- Does your **Chapter** have a plan to **SPONSOR** a member to The CSI National Conference?
- **Showcase your company LOGO in the newsletter.** Send staylo2021@outlook.com.
- **Awards**, Awards and more Awards. See information in this newsletter.

NEWSLETTER

- A reminder that **Leadership Training** powerpoint information is available. We encourage all new Leaders to please review the information. Look for your role here:
<https://www.csiresources.org/greatlakesregion/training/leader-training>
- **CSI Member Product Reps** - please send us your Logos to get showcased in the GLR Newsletter. Contact staylo2021@outlook.com
- **Newsletter Content. Say something! You have a voice.** Sound off in the newsletter. Contact staylo2021@outlook.com
- **Chapter Presidents** – please forward the “in grace” Members to your Chapter Membership Chairs and ask them to personally reach out to the Members in your Chapter that are on the “in grace” list.
Any questions contact :brees@ghafari.com
- **Strategic Plan** -Need your input for the following:
 1. Suggest ways to increase membership?
 2. Suggest revenue streams for the Region?
 3. Suggest ways to Improve the membership experience?
 4. Suggest ways to involve the building information community?

NEWSLETTER

The CHAPTER CHALLENGE, which began in 2018, is still in full effect.

The purpose of this CHALLENGE is to increase membership. In this CHAPTER CHALLENGE, the Chapter members must recruit new members with no cost to the new member. The Chapter will pay for the first year's chapter dues, and the Region will pay for the first year's Institute dues. This is for PROFESSIONAL and EMERGING PROFESSIONAL members only (renewals and industry members are not included).

Your involvement does not stop there! Once the new members attend their first Chapter meeting, the Chapter has to engage those new members, embrace them by making them a part of the Chapter, getting them involved, and giving them a sense of belonging.

Who can you recommend today?

If you have any questions or need any other information, please contact one of the following:

Great Lakes Region - President

Kirk Paisley – 513-964-1154

kirk.paisley@bdclarchitects.com

Great Lakes Region - Membership Chair

Blair Reese 313-269-3868

breese@ghafari.com

Form(s) attached



Construction Specifications Institute Great Lakes Region

“CHAPTER CHALLENGE”

What is CHAPTER CHALLENGE?

- Chapter Challenge is a way to allow Design and Construction Professionals the opportunity to experience CSI for one year with CSI's goal of the Professional realizing the value of CSI and continue Membership beyond the Chapter Challenge Year.

Who is eligible for CHAPTER CHALLENGE?

- Chapter Challenge is open to a Member of an Architect, Engineer, Interior Designer, or General Contractor Firm who may not be familiar with CSI or have not been a Member of CSI for at least 3 years.

What Does the CHAPTER CHALLENGE Cost?

- New Member - \$0.00 for the first year of membership:
 - The only cost will be participation:
 - Commitment to attend a minimum of 4 regularly scheduled educational meetings in the Chapter Challenge Year;
 - Report the value of being a CSI Member to a Principal or Decision Maker in the Chapter Challenge Member's Firm a minimum of two times during the Chapter Challenge Year.

How to apply for CHAPTER CHALLENGE?

- Fill out TODAY the attached CSI Membership Application and return it to the Great Lakes Region Membership Chair in the Newsletter.



PO Box 81
Annapolis Junction, MD 20701
Phone: 800-689-2900
CSI Tax ID#: 53-0242938
Fax to: 703-940-8600

Enroll online at www.csiresources.org/join

MEMBERSHIP TYPES

Professional: \$375

I am a technically experienced individual whose primary function is to author, manage, or communicate building information; to create, interpret, or use construction documents; or to educate, support, or assist the construction industry.

Emerging Professional: \$200*

I am an individual who has less than three years experience in any construction-related field and am a prospective Professional Member.

Student: \$70*

I am a full-time student enrolled in an undergraduate or graduate program in a construction industry curriculum at an educational institution.

**Emerging Professional membership is limited to three years, at which time members must renew at the Professional level.*

CSI Membership

CSI Membership is good for one year, with your membership starting the day that your payment is received and processed.



Prices and information are subject to change.

MEMBERSHIP ENROLLMENT FORM

Personal Information

First name: _____ Middle initial: _____ Last name: _____

Nickname: _____

Title: _____

Firm name: _____

Website: _____

Primary Address: _____

City | State | Zip: _____

Primary phone: _____ Fax: _____
 (____) _____ (____) _____

Primary Email: _____

Date of birth: _____

Please review the listings on the back and enter the corresponding number(s) that best describe the following:

Occupation code: _____ Firm type code: _____

Membership Dues and Chapter Designation

Membership Dues (See types of membership above) \$ _____

Home Chapter (See reverse side) _____ Included

Membership Certificate (Optional) \$ 15.00

Total (US funds only) \$ _____

Signature* _____

**Required to validate your enrollment form.*

(Payable to CSI—please specify "Member Dues" and if renewing membership include member ID on memo line.)

Visa Mastercard AMEX Check

Card # _____ CVV Code _____ Exp Date _____

Signature* _____

**Signature required for credit card authorization. If using a credit card, please do not email form for security purposes.*



Occupation Codes

100 Specifier or Specifications Consultant	118 A/E Drafter – CAD Operator	137 Surety Professional
101 Architect	119 Estimator	138 Insurance Professional
102 Forensic Architect	120 Surveyor	139 Accountant
103 Landscape Architect/ Designer	121 Construction Manager	140 Attorney
104 Interior Designer/Space Planner	122 General Contractor	141 Manufacturer's Rep/ Supplier
105 Project Manager	123 Subcontractor	142 Building Product Distributor
106 Contract Administrator	124 Constructor	143 Electronic Media Manufacturing Personnel
107 Civil Engineer	125 Construction Trades	144 Project Information Manager
108 Environmental Engineer	126 Labor Representative	145 Publisher
109 Water Resources Engineer	127 Test Lab Personnel	146 Graphic Designer
110 Structural Engineer	128 A/E Representative	147 Technical Writer
111 Electrical Engineer	129 Public Agencies Staff	148 Computer Support Specialist
112 Electronics Engineer	130 Building Official	149 Systems Administrator
113 Mechanical Engineer	131 Building Inspector	150 Association Staff
114 Forensic Engineer	132 Building Owner	151 Academician/Professor/ Teacher
115 Urban Planner	133 Developer	152 Academic Staff
116 Engineering Technician	134 Facilities Manager	153 Student
117 Consultant	135 Realtor	154 Other
	136 Construction Finance Professional	

Firm Codes

300 Commercial Developer
301 Municipal Government
302 State Government
303 Federal Government
304 Product Distributor
305 Manufacturer/Supplier
306 A/E Firm
307 Architectural Design Firm
308 Construction Management
309 Contractor
310 Subcontractor
311 Other (indicate on application)
312 Academic
313 Association/ Technical Society

Locate the numbers corresponding to your occupation and type of firm, then write them in on the front of this form.

Chapters

A home chapter is included as part of your CSI membership. Designate your preferred home chapter on the front of this application. If one is not chosen, the home chapter will be assigned based on your address. For more information, visit www.csiresources.org/communities/components.

Alabama

Birmingham
Huntsville
Mobile Bay
Montgomery

Alaska

Cook Inlet

Arizona

Phoenix
Tucson

Arkansas

Little Rock

California

East Bay-Oakland
Fresno
Los Angeles
Orange County
Redwood Empire
Sacramento
San Diego
San Francisco
Santa Clara Valley

Colorado

Denver
Pikes Peak

Connecticut

Hartford
Housatonic

District of Columbia

DC Metropolitan

Florida

Greater Orlando
South Florida
Pensacola
Suncoast
Tampa Bay

Georgia

Atlanta

Hawaii

Honolulu

Illinois

Chicago

Indiana

Evansville
Indianapolis

Iowa

Central Iowa
Crandic

Kansas

Flint Hills
Mid-Kansas

Kentucky

Louisville

Louisiana

Acadiana
Baton Rouge
New Orleans
Shreveport

Maryland

Baltimore

Massachusetts

Boston

Worcester County

Michigan

Grand Rapids
Lansing
Metropolitan Detroit

Minnesota

Minneapolis-St. Paul
Twin Ports

Mississippi

Mississippi

Missouri

Central Missouri
Greater St. Louis
Kansas City
Southwest Missouri

Nebraska

Nebraska

Nevada

Las Vegas

New Hampshire

New Hampshire

New Jersey

New Jersey

New Mexico

Albuquerque

New York

Buffalo-Western NY
Eastern New York
Long Island
Metropolitan New York
Rochester

Syracuse

North Carolina

Charlotte
Raleigh-Durham

North Dakota

North Dakota/Red River Valley

Ohio

Akron-Canton
Cincinnati
Columbus
Cleveland
Dayton-Miami Valley

Oklahoma

Oklahoma City
Oklahoma State Univ.

Oregon

Portland
Willamette Valley

Pennsylvania

Greater Lehigh Valley
Central Pennsylvania
Erie-Northwestern
Pennsylvania
Northcentral Penn
Philadelphia
Pittsburgh

Rhode Island

Rhode Island

South Carolina

Charleston
Grand Strand
Greenville

Tennessee

Chattanooga
Knoxville
Memphis
Nashville

Texas

Amarillo
Austin
Dallas
Fort Worth
Houston
San Antonio

Utah

Salt Lake City

Vermont

Vermont

Virginia

Blue Ridge
Central Virginia
Northern Virginia
Richmond
Tidewater

Washington

Mt. Rainier
Puget Sound
Spokane

Wisconsin

Fox River Valley
Madison
Milwaukee

CSINext

(Virtual Chapter)

NEWSLETTER

Great Lakes Region CSI Quizmaster – February 2025

Jack P. Morgan, FCSI, CCS, CCCA, CDT, AIA, LEED Green Associate, NCARB, SCIP
Great Lakes CSI Quizmaster

1. The special procedures used to ensure cost compliance include which of the following:
 - a. Cash allowance, material allowances, quality allowances.
 - b. Alternates, unit prices, stipulated sum.
 - c. Alternates, unit prices, allowances.
 - d. Guaranteed maximum price, unit prices, design allowances.

2. The purpose of an Objective Needs Assessment is to:
 - a. Test and validate goals.
 - b. Determine space requirements.
 - c. Document expected performance levels.
 - d. Confirm the budget.
 - e. Prioritize needs vs wants.
 - f. b & c above.
 - g. All of the above.
 - h. None of the above.

3. The Conditions of the Contract include:
 - a. Contract Forms, General Conditions, Supplementary Conditions.
 - b. General Conditions and Supplementary Conditions.
 - c. General Conditions, Supplementary Conditions, and Division 01.
 - d. Documents within the Project Manual, except the Bidding Requirements.

4. All of the following may be accomplished through issuing a Change Order except which one?
 - a. Change in the bid date.
 - b. Decrease in Contract Sum.
 - c. Extension of Contract Time.
 - d. Reduction in scope of work.

5. The contract clauses that establish payment responsibilities are found in:
 - a. General Conditions.
 - b. Division 01 General Requirements.
 - c. Payment Bond.
 - d. Addendum.

CERTIFICATION QUIZ ANSWERS – See page 3

NEWSLETTER

Articles like this dot the landscape of the news on a regular basis. While college students struggle to find purpose and pay off ever growing debt, there is another path. CSI can connect the dots when we reach out to show our unique industry advantages- people helping people. When was the last time your chapter members visited a high school to speak? **Enjoy the read.**

Thad Goodman, FSCI, CDT, CCPR, LEED Green Associate

Region Academic Program Committee

The iconic American hard hat job that has the highest level of open positions ever recorded

Key Points

- *The construction industry in America is facing an extreme labor shortage, roughly 650,000 workers, slowing completion of construction projects from residential homes to infrastructure to hospitals.*
- *The shortage of construction workers has many causes: the pandemic and shifts in American cultural values and workforce demographics.*
- *The solution, according to experts, is a balance between immigration policy, greater use of technology, and efforts to raise the profile of construction as a career path.*

Construction CEO on labor crunch, project delays and bigger role for technology

The U.S. economy's post-Covid growth spurt has come amid one very big problem: lack of workers for jobs across sectors as they bounce back from the pandemic and now attempt to grow amid tighter financial conditions. The labor market, where job openings have reached as high as two for each available worker, is a force within the inflation that continues to challenge companies looking to hire skilled workers. Nowhere has the tight labor market been more extreme than in construction.

The construction sector is a fundamental backbone of the nation – without structures created by construction workers, Americans would have nowhere to eat, sleep, work, or live. And yet, the industry is currently battling the highest level of unfilled job openings ever recorded.

According to an outlook from Associated Builders and Contractors, a trade group for the non-union construction industry, construction firms will need to attract an estimated 546,000 additional workers on top of the normal pace of hiring in 2023 to meet the demand for labor. The construction industry averaged more than 390,000 job openings per month in 2022, the highest level on record, while unemployment in the sector of 4.6% was the second lowest on record.

NEWSLETTER

A long-term labor force problem

There are simply not enough workers to keep up with the growing demand for houses, hospitals, schools, and other structures. What's more, with the passage of Biden's infrastructure bill, American municipalities have large sums of money to invest in the revitalization of their buildings, but no one to perform said revitalization. The number of online applications for roles in the construction industry fell [40%](#) at the beginning of the pandemic and has remained flat since, according to ZipRecruiter data from April.

"Despite sharp increases in interest rates over the past year, the shortage of construction workers will not disappear in the near future," said ABC Chief Economist Anirban Basu in a February release on its labor supply and demand outlook.

"There is a labor shortage. There are about 650,000 workers missing from the construction industry, and construction backlogs are now at a four-year high," said Maria Davidson, CEO and Founder of Kojo, a materials management company in an interview with CNBC's Lori Ann Larocco.

The labor challenges come at a time when the construction sector is facing other supply headwinds that arose since the pandemic.

"The landscape has dramatically changed since February 2020," Davidson said. "Commercial construction materials prices are now 40% higher than they were back in February 2020. When you think about materials availability, it's become dire. Panels and commonly used equipment in everything from electrical to mechanical installation are now more than a year in delay. And that's made it very difficult for contractors all over the country to get the materials they need and be able to install them on time and keep projects on budget."

The construction sector's labor issues are showing up across the economy.

"I think the biggest place we're seeing it show up right now is in housing," said Rucha Vankudre, an economist at Lightcast. "People just aren't getting things built the way they want."

"In cases where you're building a big hospital project, as an example, you might have locked in the timeline that you expected to complete something by back in 2019 and now be suffering the consequences of the materials disruptions that we're seeing," Davidson said.

What's more, Davidson cited "delays cascade" — when a contractor or construction company experiences a delay in one trade, or a disruption in the supply chain for one material, that will delay their next trade or next material acquisition as well.

NEWSLETTER

For construction workers, pay is booming

For workers who seek construction jobs, the timing has never been better.

“They’re making more money. It’s a workers’ market,” said Brian Turmail, vice president of public affairs and strategic initiatives at Associated General Contractors of America. “The construction industry is now paying 80% more than the average non-farm job in the United States.”

There is a constant supply of work, and the opportunity to make additional income working overtime hours that would not be available if the labor pool wasn’t so tight.

Turmail cited an aging labor force as a reason for the continued shortage. Workers retire at earlier ages since it is such a physically demanding industry, and the labor force skews older. Construction firms have been incentivizing workers to delay their retirement and work as trainers or teachers.

Even under these pro-worker conditions, a shift in American work culture has played a role in limiting the attractiveness of the field to job seekers.

“It’s cultural,” Turmail said. “Mom doesn’t want her babies to grow up to be construction workers. For the last 40 years, we’ve been preaching a message nationally that the only path to success in life lies through a four-year college degree in some kind of an office.”

Working in construction can be extremely dangerous compared to other jobs, with the second-highest rate of occupational fatalities, according to the U.S. Census Bureau.

<https://www.bls.gov/news.release/cfoi.nr0.htm>

Vankudre said that construction as a career path is not particularly appealing to young people, and until the U.S. government and construction companies find a way to change that belief among the labor force’s newest generations, the shortage will linger.

Plenty of money to build, not enough to recruit and train

This process, according to Turmail, starts in schools.

“Firms are realizing that no one’s gonna solve the problem but themselves. So, they’re building stronger relationships with high school programs, even middle school programs. They’re finding ways to get students out to construction job sites to expose them to career opportunities,” Turmail said.

Construction firms are not the only ones working to bring new people into the industry. LIUNA, the Laborers’ International Union of North America, has efforts underway to reach more potential workers.

“We have a lot of different programs to bring new people into the construction industry,” said Lisa Martin, LIUNA spokeswoman. “Whether they’re justice-involved, bringing more women in, we have pre-apprenticeship programs, we have programs to help high school students graduate with skills to then start into apprenticeship programs. So we have a lot of different avenues to bring more people into the work into good paying jobs.”

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Shifting the demographics of the existing construction workforce is a way to potentially alleviate some of the labor shortage.

“Construction is fighting workforce shortages with one hand tied behind its back,” Turmail said. “Women are half the workforce, and yet they’re somewhere around 6% to 7% of the craft workforce, the men and women who actually do the construction work in the hard hats and the boots. And if we can find a way to increase those percentages, we won’t even be talking about labor shortages.”

Immigration policy is another important lever for the construction industry.

“If you look at the demographics of the U.S., we don’t have enough workers. We’re just not going to for a very long time,” Vankudre said. “Given we can’t produce more workers in our own country, it makes sense that we would have to find them from other places. And I think that would definitely alleviate the sort of squeeze we’re feeling not just in construction, but really the whole economy.”

“We should also be looking at ways to allow more people to lawfully enter the country and work in construction careers, whether that’s a temporary work visa program that’s specific to construction, or broader comprehensive immigration reform – that needs to be part of the conversation about labor shortages in the construction industry,” Turmail said.

President Biden’s recent infrastructure bill magnifies the issue – money has been allocated for updating America’s infrastructure, but no money has been allocated for enticing new workers into the construction industry, or training new workers. This, according to Davidson, has worsened the labor shortage that already existed prior to the bill’s passage.

“More money is going to need to be spent on training additional workers, bringing people into this industry,” Vankudre said. “Because otherwise we are going to hit a point in the future where we’re just not building the things we want to, not because we don’t have the money, but because we don’t have the people.”

<https://www.cnn.com/2023/07/29/the-hard-hat-job-with-highest-level-of-open-positions-ever-recorded.html>



The Cleveland Chapter of CSI would like to invite you to participate in our 2nd annual Master Specifier's Retreat (MSR) style event called SPECTaCLE, on April 10, 2025. This is a "speed-dating" type event that pairs manufacturers with architects and specifiers from Northeast Ohio to have the opportunity for one-on-one discussions about their products and services. This will also include breakfast, lunch, and a happy hour at the end of the event.



Last years event included 14 sponsors who had the opportunity to be on "speed-dates" with 15 architects and specifiers from firms throughout Northeast Ohio. This daylong event include opportunities to network with colleagues and product vendors at breakfast, lunch, and happy hour.

Please hold the date of April 10, 2025 and join us in Cleveland, Ohio for our SPECTaCLE event. More details to follow soon.



Please contact Brian James (brian.james@stantec.com) if you have any questions or would like to participate this year.

Brian James, CSI SPECTaCLE Chairman - Mark Jacobson, CSI Chapter President
Brad Saeger, CSI Chapter President-Elect

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Chapter	President	Email	Website for Information
Ohio Valley	Nathan Schneider	Nathan.Schneider@LWsupply.com	Website
Cleveland	Mark Jacobson	mark.jacobson@majaconsult.com	Website
CSI Next	Luana Buratynski	Luana.Buratynski@northernfacades.com	Website
Evansville	Jack Kinkel	jt@kinkel-ae.com	none
Grand Rapids	Brad Hayden	bhayden@tremcoinc.com	Website
Indianapolis	Garrett Dickerson	gdicker4@gmail.com	Website
Lansing	Richard Keuneke	rkeuneke@bergmannpc.com	none
Louisville	Randal Reifsnider	randal.j.reifsnider@gmail.com	Website
Metro Detroit	Mallory Hoffman	mallory@signaturespec.com	Website

NEWSLETTER

Officers

GLR President	GLR President- Elect	GLR Immediate Past President
Kirk Paisley	Open	Gregg Jones
kirk.paisley@bdclarchitects.com		gjones@abonmarche.com
513-964-1154		260-216-0222
GLR Vice President 1	GLR Vice President 2	GLR Treasurer
John Workley	Mark Ogg	Scott Taylor
john.workley@vocon.com	Mark.Ogg@am.ill.com	staylo2021@outlook.com
216-539-1645	513-205-3813	216-870-1970
GLR Secretary	GLR Institute Director	GLR Emerging Professional
April Rawson	Ivette Bruns	Open
arawson@obe.com	ibruns@ratiodesign.com	
740-323-6089	317-275-6697	

Committees

GLR Academic Liaison	GLR Awards Chair	GLR Education Chair
Thad Goodman	Jack Morgan	Brad Saeger
thadg@nationalgypsum.com	morwalsoplad1@gmail.com	bsaeger@moodynolan.com
614-296-5375	317-508-4516	216-356-4172
GLR Certification Chair	GLR Region Conference Chair	GLR Librarian
Open	Gregg Jones	Jack Morgan
	gjones@abonmarche.com	morwalsoplad1@gmail.com
	260-216-0222	317-508-4516

NEWSLETTER

Committees

GLR Electronic Communications	GLR Membership Chair	GLR Nominating Chair
David Proudfit	Blair Reese	Open
Dsp-csi@cinci.rr.com	breesee@ghafari.com	
513-607-2030	313-269-3868	
GLR Newsletter Co-Editor	GLR Newsletter Editor	GLR Newsletter Distribution
Jack Morgan	Scott Taylor	Ed Brown
morwalsoplad1@gmail.com	staylo2021@outlook.com	ebrown@eticagroup.com
317-508-4516	216-870-1970	317-268-1819

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Contact: Jack Morgan morwalsoplad1@gmail.com

NEWSLETTER

Yearly Reporting Requirements

To ensure continuity in operations, including timely dues payments to chapters, and to acknowledge compliance with the affiliation agreement, every component is asked to complete two reports per year:

May 31 Report

Submit: Officer and leader roster for upcoming fiscal year

September 30 Report

Attest that:

- The component is in good standing to conduct business (current with state and current with IRS)
- Directors and officers' insurance is in place
- General liability insurance is in place
- Banking information is current

Identify:

Any enabling document that changed in previous fiscal year-

- Submit updated copies if have not already
- If bylaws were updated, must also confirm reviewed by independent legal counsel experienced with non-profit, tax-exempt organizations prior to adoption.

Submit:

- Financial documents from the previous year, including state of activities, balance sheet, and cash flow.
- Potential recruitment and customer lists

These reports will be available at least two months ahead of their due date and will be accessible through the Chapter and Region Leader Community.

In the case that a component is not able to meet one of these obligations, the component and CSI national will work together to create a plan to become compliant.



**GIVE
CONGRATULATIONS
To those passing
the Exam!**

Jennifer Ayers, CSI, CDT - Louisville	Louisville	CDT Exam - Fall 2024	Pass
NIKITA BHARWADA, CSI, CDT - Ohio Valley Chapter	Ohio Valley Chapter	CDT Exam - Fall 2024	Pass
Aubrey Browning, CSI, CDT - Metropolitan Detroit	Metropolitan Detroit	CDT Exam - Fall 2024	Pass
Anthony Butler, CSI, CDT - Louisville	Louisville	CDT Exam - Fall 2024	Pass
Clara Cabral Cristofalo, CSI, CDT - Metropolitan Detroit	Metropolitan Detroit	CDT Exam - Fall 2024	Pass
David Gregg, CSI, CDT - Ohio Valley Chapter	Ohio Valley Chapter	CDT Exam - Fall 2024	Pass
Reed Miller, CSI, CDT - Metropolitan Detroit	Metropolitan Detroit	CDT Exam - Fall 2024	Pass
Erin May Smith, CSI, CDT - Grand Rapids	Grand Rapids	CDT Exam - Fall 2024	Pass
Bradley Watson, CSI, CDT - Grand Rapids	Grand Rapids	CDT Exam - Fall 2024	Pass

NEWSLETTER



May 29, 2025 | 8:00 AM to 11:59 PM
Embassy Suites Grand Rapids Downtown
710 Monroe Ave NW, Grand Rapids, MI, 49503

Call 616-512-5700 (800-774-1500) and mention CSI Great Lakes Conference to confirm the special rate of \$\$259 per night plus tax (breakfast included).

The special rate ends 4/29/2025, so don't wait.

Self-Parking: \$15/night

2025 CSI GR CHAPTER PRODUCT SHOW + GREAT LAKES

REGION LEADERSHIP CONFERENCE

Navigating the Rapids of CSI Leadership

The CSI Grand Rapids Chapter is excited to bring back our product expo and host the CSI GLR Leadership Conference in the Spring of 2025. These will be held in Grand Rapids, Michigan at the Embassy Suites Downtown, conveniently located off of US-131 and I-196.

Our product expo will be held on Thursday May 29th and will include a full day of vendor tabletops and CEU sessions concluding with the **CSI GR Chapter Meeting** for all expo and conference attendees.

The **2025 CSI Great Lakes Region Leadership Conference** will be held on Friday May 30th & Saturday May 31st. Join us and CSI members from Michigan, Indiana, Ohio, and Kentucky for an opportunity for networking, education, vendor tabletops, and leadership development.

Combination package for both events will be available for all attendees.

NEWSLETTER

Conference Schedule (subject to change)

Thursday, May 29, 2025 - GR Chapter Product Show

- 7:30 - 8:30 am - Breakfast (hotel guests only)
- 8:00 - 9:00 am - Exhibitor setup
- 9:00 - 10:00 am - Registration and Tabletops open
- 10:00 - 11:00 am - CEU session
- 11:00 am - 12:00 pm - Tabletops
- 12:00 - 1:00 pm - Lunch & Keynote Speaker
- 1:00 - 2:00 pm - Tabletops
- 2:00 - 3:00 pm - CEU session
- 3:00 - 4:00 pm - Tabletops
- 4:00 - 6:00 pm - Happy Hour: Networking event with GR Chapter & Great Lake Region Conference
- 6:00 - 8:00 pm - Grand Rapids Chapter meeting: Dinner & Speaker

Friday, May 30, 2025 - GLR Leadership Conference

- 7:30 - 8:30 am - Breakfast (hotel guests only)
- 9:00 - 10:00 am - Leadership session
- 10:00 - 11:00 am - Tabletops
- 11:00 am - 12:00 pm - Leadership session
- 12:00 - 1:30 pm - Lunch & Tabletops
- 1:30 - 2:30 pm - Leadership session
- 2:30 - 3:30 pm - Tabletops
- 3:30 - 4:30 pm - Leadership session
- 5:00 - 6:00 pm - Happy hour & Tabletops
- 6:00 - 7:30 pm - Awards banquet & program

Saturday, May 31, 2024 - GLR Leadership Conference

- 7:30 - 9:00 am - Breakfast (hotel guests only)
- 9:00 - 10:30 am - Annual Meeting
- 10:30 am - Checkout

NEWSLETTER

Registration

- Product Show and Chapter Meeting - \$50.00
- Chapter Meeting, and Leadership Conference - \$150
 - Early Bird Special through March 15, 2025 - \$125
- Product Show, Chapter Meeting, and Leadership Conference - \$200
 - Early Bird Special through March 15, 2025 - \$150

Tickets

\$150.00 Product Show, Chapter Meeting, and Leadership Conference before March 15

\$200 Product Show, Chapter Meeting, and Leadership Conference

\$50 Thursday Only - Product Show and Chapter Meeting

\$125.00 Chapter Meeting and Leadership Conference before March 15

\$150 Chapter Meeting and Leadership Conference

\$1800 SOLD OUT - Gold Level Conference Sponsor

\$1200 SOLD OUT - Silver Level Conference Sponsor

\$750 SOLD OUT - Bronze Level Conference Sponsor

“CSI Great Lakes Region Awards Program”

As the Awards Chair of the Grand Rapids CSI Chapter, my work during the year is pretty quiet until the awards season starts. First, it's the Region award submissions, then the National award submissions, and finally our own Chapter Awards Program.

Participating in CSI's Awards Program is the perfect way to recognize the talent, achievements, and contributions of those who volunteer on the chapter, region, or national level, to support the mission of CSI. It is a great way to let members know they are appreciated and valued for their hard work. Nominating your chapter members and committees for an award is also an excellent way to highlight innovative ideas and best practices in your chapter or region, or at the national level.

At our upcoming Regional Conference in Grand Rapids, we will have our annual Region Award Program recognizing the achievements of the members of the chapters in our region. So what Region Awards are there?

- Is there someone in your Chapter that has made significant contributions to the Region and CSI? The **“Bud Reed Memorial Award”** is our region's highest honor.
- During the year many individual members, committees and Chapters put together great programs and events. Be recognized with the **“Region Commendation Award”**.
- As a past Region President, I receive communications from most of the Chapters. Be recognized for your excellence in communications with the **“Continuing Publications”**, **“Special Publications”**, or **“Electronic Media”** awards.
- Is there someone in your Chapter has made a significant contribution to the field of education in areas related to the purposes of the Institute or a significant contribution to the education program of the Region? Recognize them with the **“Region Education Award”**.
- Has an organization or firm within your chapter provided significant service to the region? Recognize them with an **“Organizational Certificate of Appreciation”** award.
- Has someone within your chapter provided at least 5 continuous years of service to the region? Recognize them with an **“Region Continuous Service”** award.

These are just a few of the commendations we will be awarding on May 30th. For more information regarding the Great Lakes Region Awards Program this year, please contact Jack Morgan (GLR Awards Chair) and be on the lookout for our Region Awards Guide and submission deadline.

Make some submissions and come and celebrate your achievements at the Regional Conference in Grand Rapids!

GREGG JONES

Gregg Jones, AIA FCSI CDT CCS
Region Past President FY2025
CSI Great Lakes Region
gjones@abonmarche.com

